

7 SOLID REASONS

TO UPGRADE FROM DYNAMICS
365 CRM ON PREMISE
TO ONLINE



1 MICROSOFT CLOUD



- Active Directory - Same as O365
- MS Maintained Infrastructure
- Security Monitoring & Threat Management by Microsoft
 - Intrusion detection
 - Penetration testing
- Scalability
- Multi-tenant Management
- Consistent Upgrades
- Elimination of Redundancy

MODERN EXPERIENCE

Intuitive and familiar look and feel
Access anywhere, any time
Access on any device
Common Data Service

UPDATED, MODERN FUNCTIONALITY + APPS TO SUIT YOUR NEEDS

- AI Sales Insights
- Relationship Assistant
- Portal
- Adobe e-sign
- Clutter Reduction
- Quick Create
- Configure Opportunity Closed Screen
- Role-Based Apps
- Search Regarding
- Record Hierarchy
- Enhanced Email
- Simplified Lead Management
- Multi-Stream and Entity-Based Dashboards
- Business Card Scan Functionality
- Embedded PowerApps
- High Density Header
- Improved Outlook Integration
- LinkedIn Integration
- Enhanced Mobile Functionality
- Customer Service Insights

2 MAINTENANCE & INFRASTRUCTURE COST SAVINGS MORE VISIBILITY AT THE TOP

A cloud model provides more visibility into the hard costs or operating expenses of your solution and a more predictable cost over time. Less time spent on maintenance and infrastructure frees up your workforce to do more.

INTEGRATED BUSINESS OPERATIONS

- Professional Service
- Customer Service
- Field Service
- Sales
- Marketing
- Finance
- Operations
- Talent
- Retail

3 PREDICTABLE UPDATES

Regularly scheduled updates
Always on the latest version
No more large updates to plan or pay for

BUSINESS INSIGHTS

- Machine Learning
- Artificial Intelligence (AI)
- Power Platform
 - Power BI
 - Automate
 - Power Apps